

CAPITAL REGION'S TOP 100 REAL ESTATE AGENTS

(Ranked by volume of residential closings in 2008)

2008 Residential Sales Volume	2008 Units Closed	2008 Avg. Sale Price	Agent Company Web site	2008 Residential Sales Volume	2008 Units Closed	2008 Avg. Sale Price	Agent Company Web site	2008 Residential Sales Volume	2008 Units Closed	2008 Avg. Sale Price	Agent Company Web site	2008 Residential Sales Volume	2008 Units Closed	2008 Avg. Sale Price	Agent Company Web site																																																																																																																																																																																																																																																																									
1	Scott Varley	RealtyUSA	scottvarley.com	Team Members: C. Cary D. Gray, C. Conroy, C. Dillen, K. Gregory, C. Gens, C. Nitty, I. Almon, K. Henshaw, T. Anderson, A. Loran, C. Lombardi, L. Woodward, A. Warden, D. Moore, T. Phelan, C. Robinson, M. Sauer, J. Saut, K. Tote	11	John Belanger	Reynolds Realty Inc.	reynoldsrealty.com	12	Sharon Hoorwitz	RealtyUSA	sharonh.com	Team Members: Bob Miller, Jon Woodford, Anthony Saccomani, Kathleen O'Hair, Tim Hoffmann	21	Steven Sbardella	Re/Max Premier	13	Thomas Marks	Goldwell Banker Prime Properties	14	Lisa Gallivan	Robert Merrill Builders	15	Julie Bonacio	Re/Max Realty	16	Abbey Farbstein	Goldwell Banker Prime Properties	17	Susan Dawkins	Robert Merrill Builders	18	Diane VanAlstyne	Goldwell Banker Prime Properties	19	Howard & Deanna Rubinger	RealtyUSA	20	Faye Rispoli	Re/Max Premier	21	Steven Sbardella	Re/Max Premier	22	Sharon Caggianelli Virtick	Goldwell Banker Prime Properties	23	Kathleen Angiolini Virtick	Century 21 - The Angiolini Group	24	Dawn Marie Vann	A-1 REO Services	25	Paul Frieolo	Goldwell Banker Prime Properties	26	Stephanie Sarmuelsen	Century 21 - Vintage Point	27	Lisa Marini	Robert Merrill Builders	28	Todd Drake	Empire Real Estate Management LLC	29	Cathy Cooley	RealtyUSA	30	Patricia Demont	RealtyUSA	31	Diane True	Prudential Manor Homes	32	Carla Bakerian	New Rural Home Properties LLC	33	Jeanne Fitzgerald	Goldwell Banker Prime Properties	34	Maribeth Duclos	Goldwell Banker Prime Properties	35	Judie Janco	Goldwell Banker Prime Properties	36	Teri Cranston	RealtyUSA	37	Cynthia Quade	Signature Homes Realty	38	Janet Carberry	Goldwell Banker Prime Properties	39	Dede Olds	Goldwell Banker Prime Properties	40	Kathleen Carswell	RealtyUSA	41	Jenny Mirling	Prudential Manor Homes	42	David Phaff	RealtyUSA	43	Ellen Picotte	Prudential Manor Homes	44	Don Nichter	Goldwell Banker Prime Properties	45	Charles Goodridge	Prudential Manor Homes	46	Karen Giles	Goldwell Banker Prime Properties	47	Sewsan Salamah	Goldwell Banker Prime Properties	48	Terry Little	RealtyUSA	49	Kathleen Markert	Amelia Homes	50	Susan Lynne Sommers	South Valley Homes Real Estate	51	Julia Bevan	Prudential Manor Homes	52	John Messing	RealtyUSA	53	Daniel Gallo	Re/Max Premier	54	Sandra Evans	Re/Max Premier	55	Patricia Weisley	Re/Max Premier	56	Lorraine Thoms	Goldwell Banker Prime Properties	57	A. Michael Kuehler	Re/Max Premier	58	Frances Callahan	Prudential Manor Homes	59	Brian McGuire	Goldwell Banker Prime Properties	60	Lauri Morrison	RealtyUSA	61	Diane Davis	Prudential Manor Homes	62	Debi Henson & Ann Manning	RealtyUSA	63	Jacquelyn Wilbeck	Goldwell Banker Prime Properties	64	Gail Lee	RealtyUSA	65	Janey Spornova	RealtyUSA	66	Lynn Johnson	Signature Homes Inc.	67	Richard Mendes	Re/Max Realty	68	Jacqueline Fontaine	RE/MAX Real Estate Group Inc.	69	Carol Kalka	Goldwell Banker Prime Properties	70	Mary Pinkney	Goldwell Banker Prime Properties	71	George Tomasselli	RealtyUSA	72	Mary Belongino	Real Estate	73	Wendy Smith	Miranda Real Estate Group Inc.	74	James Beards	Amelia Homes	75	Robert Sanderson	Re/Max Premier	76	MaryEllen Blair	RealtyUSA	77	Shemsh Israel	Village Realty Inc.	78	Andrea Ben	Goldwell Banker Prime Properties	79	Kevin Clancy	Clancy Real Estate	80	Matthew Lodes	Goldwell Banker Prime Properties	81	Michael Castelli	Goldwell Banker Prime Properties	82	Maria Martin	Goldwell Banker Prime Properties	83	Sandra Jacobson	Re/Max Park Place	84	Brian Marchand	Goldwell Banker Prime Properties	85	Patrick Devaney	RE/MAX Real Estate Group Inc.	86	Jeffrey York	Re/Max Realty	87	Marion Devanillo	RealtyUSA	88	James Fungy	Re/Max Premier	89	Timothy Chertomoso	Goldwell Banker Prime Properties	90	Bruce DeSoto	Goldwell Banker Prime Properties	91	Lauren Woodham	Prudential Manor Homes	92	L.A. Moran	RealtyUSA	93	Thomas Trivett	Sevett Group LLC	94	Karen Farley	Re/Max Realty Real Estate Group	95	Ree Marie Quade	The Michael Group	96	Patti Quade	The Michael Group	97	Amy O'Neill	Prudential Manor Homes	98	Karen Westman	Prudential Manor Homes	99	Ethan Mark	Goldwell Banker Prime Properties	100	Charlene Courtney	Team & Country Property & Taxes LLC

NOTES: Agents are ranked by the volume of transactions in 2008 on residential property located in the Capital Region. The volume represents the total sales amount, not the agent's commission. Figures were provided by the Greater Capital Region Association of Realtors and are based on filings to the Multiple Listing Service as of Feb. 6, 2009, for sales of single-, two- and multi-family homes and vacant land. Some agents operate as a team, but volume is reported to the Multiple Listing Service as having been earned only by the primary team member. The figures reflect GCRAR's core market area, which includes Albany, Columbia, Greene, Montgomery, Rensselaer, Saratoga, Schoharie, Schenectady, Warren and Washington counties. Some agents opted not to be included on the list.

Researched by Melissa Gold

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41	Jenny Mirling	Prudential Manor Homes	prudentialmanor.com	42	David Phaff	RealtyUSA	dlphaff@realtyusa.com	43	Ellen Picotte	Prudential Manor Homes	prudentialmanor.com	44	Don Nichter	Goldwell Banker Prime Properties	clipp.com	45	Charles Goodridge	Prudential Manor Homes	prudentialmanor.com	46	Karen Giles	Goldwell Banker Prime Properties	clipp.com	47	Sewsan Salamah	Goldwell Banker Prime Properties	clipp.com	48	Terry Little	RealtyUSA	realtyusa.com	49	Kathleen Markert	Amelia Homes	ameliahomes.com	50	Susan Lynne Sommers	South Valley Homes Real Estate	svrrealty.com	51	Julia Bevan	Prudential Manor Homes	52	John Messing	RealtyUSA	53	Daniel Gallo	Re/Max Premier	54	Sandra Evans	Re/Max Premier	55	Patricia Weisley	Re/Max Premier	56	Lorraine Thoms	Goldwell Banker Prime Properties	57	A. Michael Kuehler	Re/Max Premier	58	Frances Callahan	Prudential Manor Homes	59	Brian McGuire	Goldwell Banker Prime Properties	60	Lauri Morrison	RealtyUSA	61	Diane Davis	Prudential Manor Homes	62	Debi Henson & Ann Manning	RealtyUSA	63	Jacquelyn Wilbeck	Goldwell Banker Prime Properties	64	Gail Lee	RealtyUSA	65	Janey Spornova	RealtyUSA	66	Lynn Johnson	Signature Homes Inc.	67	Richard Mendes	Re/Max Realty	68	Jacqueline Fontaine	RE/MAX Real Estate Group Inc.	69	Carol Kalka	Goldwell Banker Prime Properties	70	Mary Pinkney	Goldwell Banker Prime Properties	71	George Tomasselli	RealtyUSA	72	Mary Belongino	Real Estate	73	Wendy Smith	Miranda Real Estate Group Inc.	74	James Beards	Amelia Homes	75	Robert Sanderson	Re/Max Premier	76	MaryEllen Blair	RealtyUSA	77	Shemsh Israel	Village Realty Inc.	78	Andrea Ben	Goldwell Banker Prime Properties	79	Kevin Clancy	Clancy Real Estate	80	Matthew Lodes	Goldwell Banker Prime Properties	81	Michael Castelli	Goldwell Banker Prime Properties	82	Maria Martin	Goldwell Banker Prime Properties	83	Sandra Jacobson	Re/Max Park Place	84	Brian Marchand	Goldwell Banker Prime Properties	85	Patrick Devaney	RE/MAX Real Estate Group Inc.	86	Jeffrey York	Re/Max Realty	87	Marion Devanillo	RealtyUSA	88	James Fungy	Re/Max Premier	89	Timothy Chertomoso	Goldwell Banker Prime Properties	90	Bruce DeSoto	Goldwell Banker Prime Properties	91	Lauren Woodham	Prudential Manor Homes	92	L.A. Moran	RealtyUSA	93	Thomas Trivett	Sevett Group LLC	94	Karen Farley	Re/Max Realty Real Estate Group	95	Ree Marie Quade	The Michael Group	96	Patti Quade	The Michael Group	97	Amy O'Neill	Prudential Manor Homes	98	Karen Westman	Prudential Manor Homes	99	Ethan Mark	Goldwell Banker Prime Properties	100	Charlene Courtney	Team & Country Property & Taxes LLC

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