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THE SCOTT VARLEY GROUP CONTINUES TO EXPAND ITS TEAM

ALBANY, N.Y. – The [Scott Varley Group](#) at RealtyUSA, based out of Saratoga Springs, N.Y., announces the addition of Nicole K. Burns, Office Administrator, and of Cynthia J. Ward, Licensed Real Estate Sales Person, to its professional team.

Burns, a resident of Saratoga Springs, N.Y., is in the process of completing her real estate agent license through Manfred Real Estate Learning Center. She graduated from Hartwick College and holds a B.A. in Business Administration.

In her spare time, after her real estate studies, Burns likes to run, work out, and travel.



Ward, a resident of Averill Park, N.Y., has been a licensed real estate sales professional for more than three years. She specializes in new construction homes and residential re-sales. She is also a recent graduate of Leader’s Choice, a real estate sales training program, which increases graduating agents with overall real estate knowledge and expertise so they can better assist their clients.

Ward likes to offer remodeling suggestions and help clients stage their homes in an effort to have the home sell faster.

“We are honored to add both Nicole and Cynthia to our growing team,” said Scott Varley, president of The Scott Varley Group. “Nicole is just starting out and she can learn from our experienced agents, such as Cynthia. Working as a team, and helping one another out, is part of what differentiates us.”

About The Scott Varley Group:

The [Scott Varley Group](#) is a full team of experienced real estate agents, both residential and commercial, that has been helping people and businesses find real estate that suit their specific needs for more than twenty years. Its agents employ a professional group approach with constant communication efforts using the latest technology, while consistently having their fingers on the pulse of the marketplace with 24/7 availability.

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